TRIBUTUM

COMBOS GUIDE

Brazil Soft Landing combos

For companies that need more than one stage and don't want to pay twice for the same work.

Four combinations of packages and services that usually go together. Work that overlaps between them is not charged twice: a combo costs less than buying the items separately.

COMBOS	PAYMENT
4	By milestone, on Escrow.com

01 Why a combo costs less

When two services share the same groundwork (the same briefing, the same research, the same documents), doing both together costs less than doing each from scratch.

Each combo's price is the sum of its items with a discount, and it follows the price list automatically. The percentage and the price of each combo are on the Brazil Soft Landing page and are confirmed in the proposal.

02 The four combos

Combo 1 · Discover

Brazil Entry Validation + Brazil Distributor Readiness. For manufacturers who want to decide on entry and start looking for a distributor right away.

Combo 2 · Test

Brazil Entry Validation + Brazil Product Pilot. For physical products that need to prove demand before a large inventory.

Combo 3 · Register

Brazil Regulatory Route + Registration and licensing with government agencies. For regulated products: from the route to the registration.

Combo 4 · Launch B2B

Brazil B2B Launch + Market research. For B2B companies entering with target accounts and market research.

03 How to choose

- Still deciding whether to enter, and need a local partner? Combo 1 · Discover.
- Have a physical product and want to sell a real batch before investing heavily? Combo 2 · Test.
- Does the product depend on registration, notification or certification? Combo 3 · Register.
- Do you sell software or services to businesses? Combo 4 · Launch B2B.

> Not sure which one is yours? That is what the first conversation is for: we map the entry route and point to a combo, even if the path does not go through Tributum.

04 Upgrade your combo

With Combo 2 · Test, you can add three months of monthly pilot management (up to 5 products) at an extra discount on the month-by-month fee: a dashboard with the indicators and a monthly price and portfolio

review during the pilot.

05 What remains separate

- Running the pilot: import, storage, invoicing, sales and after-sales
- Taxes, freight and third-party costs
- Filings, official fees and licensed professionals

06 Pay by milestone

Each combo is split into milestones in the proposal. You deposit each milestone on Escrow.com, which holds it in escrow; payment is released after delivery and the inspection period.

07 Our commitments

- Published prices and a written scope before we start.
- Consulting kept separate from operations and third-party costs.
- No promise of approval, sales, licenses or distribution.
- An exit route defined before any pilot.
- Freedom to bring the operation in-house, with no exit fee.
- The importer, the regulatory holder and the party responsible for each obligation are identified.
- Due diligence on clients and partners, with anti-money-laundering controls.
- Data protection and confidentiality.

How to hire

1. Click “Hire” on the Brazil Soft Landing page, or reach us through the contact form.
2. We talk about your product, the market and where your company stands.
3. You receive a written proposal with scope, milestones, timelines, fees and the party responsible for each obligation.
4. Once you accept, you deposit the first milestone on Escrow.com, which holds the payment in escrow.
5. We deliver the milestone; payment is released after delivery and the inspection period. And so on, milestone by milestone.

The fees for each package, service and combo are in the price list on the page and are confirmed in the proposal.

This guide describes the service and does not replace the proposal: scope, timelines, fees and responsibilities are as agreed in writing. Government agency timelines do not depend on Tributum. Technical and regulated professional acts are performed by licensed professionals, engaged separately. Where legal representation is required, clients engage independent counsel of their choice directly.
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