TRIBUTUM

SERVICE GUIDE

Tax research

To know what your product really costs in Brazil, today and through the tax reform transition.

Preliminary tax classification, taxes on import and on sale, and the landed cost, across the stages of the tax reform.

BILLING
Per product group

HORIZON
Tax reform, 2026 to 2033

01 What the service solves

The price of an imported product in Brazil depends on its tax classification, on federal and state taxes and, from 2026 to 2033, on the transition to the new IBS and CBS taxes.

Tax research shows what it costs to bring the product to Brazil and sell it, so you set price and margin with numbers rather than generic estimates.

02 How it works

01 **Products and cost data** CLIENT
You send the technical description of the products, the origin price and how you intend to sell.

02 **Preliminary tax classification** TRIBUTUM
We classify the products and identify the taxes that apply.

03 **Taxes on import and on sale** TRIBUTUM
We map the tax burden on entry and on sale, across the stages of the reform.

04 **Landed cost** TRIBUTUM DELIVERABLE
We deliver the landed cost or the tax burden of the local operation, in writing.

03 What you receive

- Preliminary tax classification
- Taxes on import and on sale
- Effect of the tax reform over the transition
- Landed cost or tax burden of the local operation

> The classification is preliminary, and the figures depend on the company's tax regime, the documentation and the rules in force, which are still being regulated. It is a basis for deciding, not a promise of any amount.

04 Make it a combo?

Brazil Entry Validation

For a little more, the package adds to the taxes and landed cost: market, competitors, channels, regulatory risks and a 90-day plan.

05 Our commitments

- Published prices and a written scope before we start.
- Consulting kept separate from operations and third-party costs.
- No promise of approval, sales, licenses or distribution.
- An exit route defined before any pilot.
- Freedom to bring the operation in-house, with no exit fee.
- The importer, the regulatory holder and the party responsible for each obligation are identified.
- Due diligence on clients and partners, with anti-money-laundering controls.
- Data protection and confidentiality.

How to hire

1. Click “Hire” on the Brazil Soft Landing page, or reach us through the contact form.
2. We talk about your product, the market and where your company stands.
3. You receive a written proposal with scope, milestones, timelines, fees and the party responsible for each obligation.
4. Once you accept, you deposit the first milestone on Escrow.com, which holds the payment in escrow.
5. We deliver the milestone; payment is released after delivery and the inspection period. And so on, milestone by milestone.

The fees for each package, service and combo are in the price list on the page and are confirmed in the proposal.

This guide describes the service and does not replace the proposal: scope, timelines, fees and responsibilities are as agreed in writing. Government agency timelines do not depend on Tributum. Technical and regulated professional acts are performed by licensed professionals, engaged separately. Where legal representation is required, clients engage independent counsel of their choice directly.
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